



MEDIA ADVISORY

PRESS OFFICE

IMMEDIATE RELEASE

Date: January 5, 1999

Contact: Janie Dymond (202) 205-6740

News Release Internet Address: www.sba.gov/news/

SBA To Lead Small Business Trade Mission To Mexico City and Guadalajara March 8-12, 1999

WANTED: 25 new-to-export U.S. small businesses seeking business and marketing opportunities in Mexico.

Target business sectors:

Wood Furniture

Construction Materials

Fabrication of Metal Products

Plastics

Water Treatment & Disposal of Industrial Waste

Computers and Peripherals

Medical Supplies

WHAT: This SBA-led U.S.-Mexico Small Business Trade and Investment Mission presents enormous opportunities for U.S. companies (**Error! Bookmark not defined.**). This mission is co-sponsored by SBA, Nacional Financiera (NAFIN), Secretaria de Comercio y Fomento Industrial (SECOFI), the U.S. Department of Commerce and the U.S. Trade Center in Mexico City.

WHO: Aida Alvarez, Administrator, U.S. Small Business Administration, will lead this small business trade mission seeking to open export and partnership opportunities for U.S. firms.

NOTE: To qualify firms must:

Be new-to-export or new-to-market

Be a small business

Send a company decision-maker with the delegation

Sell products which are at least 51 percent U.S. made

Seek an investment opportunity

Pay a participation fee of \$1,950

Be responsible for air travel, hotel and meals

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FOR MORE INFORMATION CONTACT:

Tanya Galery-Smith, U.S. Small Business Administration

Phone: 202/205-6720;

Fax: 202/205-7272;

E-Mail: Error! Bookmark not defined.

Or

Richard S. Ginsburg, U.S. Small Business Administration

Phone: 202/205-7429

Fax: 202/205-7272

E-Mail: Error! Bookmark not defined.

You may also contact the U.S. Export Assistance Center (USEAC) in your area.

The attached list provides the names, numbers and states served by each Center.

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(List of USEAC Providers Attached)

U.S. Export Assistance Centers

Atlanta

Ray Gibeau

Phone: 404/657-1961

Fax: 404/657-1970

E-Mail: Error! Bookmark not defined.

Territory: Kentucky, Tennessee, Georgia, Alabama

Cleveland

Patrick Hayes

Phone: 216/522-4731

Fax: 216/522-2235

E-Mail: Error! Bookmark not defined.

Territory: Ohio, Western New York, Western Pennsylvania

Baltimore

Patrick Tunison

Phone: 410/962-4582

Fax: 410/962-4529

E-Mail: Error! Bookmark not defined.

Territory: Maryland, Virginia, West Virginia,
District of Columbia

Dallas

Rick Schulze

Phone: 214/767-0533

Fax: 214/767-8240

E-Mail: Error! Bookmark not defined.

Territory: Oklahoma, Texas

Boston

John Joyce

Phone: 617/424-5953

Fax: 617/424-5992

E-Mail: Error! Bookmark not defined.

Territory: Maine, Vermont, New Hampshire,
Massachusetts, Connecticut, Rhode Island

Denver

Dennis Chrisbaum

Phone: 303/844-5652

Fax: 303/844-5651

E-Mail: Error! Bookmark not defined.

Territory: Wyoming, Utah, Colorado, North Dakota,
New Mexico

Charlotte

Dan Holt

Phone: 704/344-6561

Fax: 704/344-6769

E-Mail: Error! Bookmark not defined.

Territory: North Carolina, South Carolina

Detroit

John O'Gara

Phone: 313/226-3670

Fax: 313/266-3657

E-Mail: Error! Bookmark not defined.

Territory: Michigan

Chicago

Paul Kirwin

Jack Nevell

Phone: 312/353-8059

312/353-8065

Fax: 312/353-8090

E-Mail: Error! Bookmark not defined.

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Territory: Wisconsin, Illinois, Indiana

Long Beach

Joe Sachs

Phone: 562/980-4557

Fax: 562/980-4561

E-Mail: Error! Bookmark not defined.

Territory: Southern California, Nevada, Arizona,
Hawaii

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Miami

Vacant

Phone: 305/526-7425

Fax: 305/526-7434

E-Mail: None

Territory: Florida

Portland

Inge McNeese

Phone: 503/326-5498

Fax: 503/326-6351

E-Mail: Error! Bookmark not defined.

Territory: Southern Washington, Oregon,
Southern Idaho

Minneapolis

Nancy Libersky

Phone: 612/348-1642

Fax: 612/348-1650

E-Mail: Error! Bookmark not defined.

Territory: Minnesota

San Jose

Vacant

Phone: 408/271-7300

Fax: 408/271-7307

E-Mail: None

Territory: Northern California

New Orleans

Vacant

Phone: 504/589-6702

Fax: 504/589-2337

E-Mail: None

Territory: Arkansas, Louisiana, Mississippi

Seattle

Pru Balatero

Phone: 206/553-0051

Fax: 206/553-7253

E-Mail: Error! Bookmark not defined.

Territory: Northern Washington, Alaska

New York

Herbert Austin

Phone: 212/466-2958

Fax: 212/264-1356

E-Mail: Error! Bookmark not defined.

Territory: Western New York, Northern New Jersey,
Puerto Rico

St. Louis

John Blum

Phone: 314/425-3304x228

Fax: 314/425-3381

E-Mail: Error! Bookmark not defined.

Territory: South Dakota, Nebraska, Iowa, Kansas,
Missouri

Philadelphia

Robert Elsas

Phone: 215/597-6110

Fax: 215/597-6123

E-Mail: Error! Bookmark not defined.

Territory: Eastern Pennsylvania, Southern New Jersey,
Delaware